



MACON-BIBB COUNTY, GEORGIA

Request for Proposals (RFP)

FOR

On-Site Mobile Compaction Waste Services for Macon-Bibb County Convenience Centers

27-012-LH

95896

MACON-BIBB COUNTY

ISSUE DATE: 8/24/26

DUE DATE: 9/24/26

MBE/WBE/DBE Participation: Minority, Women Owned, and other Disadvantaged Business Enterprises are encouraged to participate in the solicitation process. Additionally, respondents are encouraged to use M/W/DBE sub-consultants where possible. Small and other disadvantaged businesses requiring assistance with the competitive process can contact Cherise Stephens, Small Business Affairs at (478) 300-2297 or cstephens@maconbibb.us

1. GENERAL

A. Invitation

Notice is hereby given that Macon-Bibb County will receive responses to the Request for Proposals (**original plus 5 copies and Flash Drive**) in the Procurement Department, 700 Poplar Street, Suite 308, Macon, Georgia 31201, until **12:00 o'clock NOON** at the time legally prevailing in Macon, Georgia on **September 24, 2026**, for **Onsite Compact Mobile Waste Services for Macon-Bibb County Convenience Centers**.

NO LATE RESPONSES WILL BE CONSIDERED

The names of responding firms will be publicly read on **Thursday, September 24, 2026, at 2:00 P.M.** in the Macon-Bibb County Procurement Department Conference Room, located at 700 Poplar Street, Suite 308, Macon, Ga 31201.

The deadline to submit questions is Friday, September 11, 2026, by 3:00 p.m. Questions must be emailed to lhardwick@maconbibb.us

B. Definitions

Wherever the term "Owner", "County", or "Macon-Bibb County" occur in this document, it shall mean Macon-Bibb County, a political subdivision of the State of Georgia acting through the Macon-Bibb County Board of Commissioners.

C. Solicitation Documents

Announcement of this Request for Professional Services will be posted on the Macon-Bibb County website at www.maconbibb.us/purchasing and on the Georgia Procurement Registry website https://ssl.doas.state.ga.us/PRSapp/PR_index.jsp

D. Insurance Requirements

Insurance coverage shall be carried with an insurance company licensed to do business in the State of Georgia. All coverage should be written with insurance companies with a Best Rating of A or better. Insurance shall be obtained prior to commencement of work and shall remain in force throughout the period of the contract. Macon-Bibb County shall be named as additional insured on the policy.

Workers' Compensation: Statutory
Errors and Omission: \$1,000,000
General Liability: \$1,000,000

E. Submittals

Responses must be sealed and identified on the outside of the package as and delivered to

27-012-LH

Onsite Mobile Compaction Waste Services for Macon-Bibb County Convenience Center

Macon-Bibb County Procurement Department

700 Poplar Street

Suite 308

Macon, Georgia 31201

Telephone: (478) 803-0550

Submissions may not be withdrawn for a period of one hundred and twenty (120) days after the deadline on date of closing. Macon-Bibb reserves the right to reject any and all submissions and to waive technicalities and formalities. Respondents shall carefully read the information contained herein and submit a complete response to all requirements and questions as directed. Submittals and any other information submitted by in response to the RFP shall become the property of Macon-Bibb County.

F. Responsiveness

In order to be considered “*responsive*” the submission must include completed copies of the following documents:

- Price Proposal Form
- Proposer Qualification Form
- List of Sub-Consultants
- Minority Participation Goal
- Financial & Legal Stability Statement
- Georgia Security and Immigration Compliance Act (E-Verify) Affidavit

G. Responsibility

In order to be considered “*responsible*” the submitting firm must meet the following minimum qualifications:

- Three (3) years of experience providing mobile compaction or related heavy equipment waste Management.
- Licensed to do business in the State of Georgia
- Financially and legally responsible to perform the services included herein

H. Local Preference

Macon-Bibb County reserves the right to award bids to County businesses and merchants whose bid is within 5% (five percent) of the lowest bid.

I. Reservations

Macon-Bibb County will not provide compensation to Respondents for any expenses incurred by the Respondent(s) for submittal preparation or for any demonstrations that may be made, unless otherwise expressly stated or required by law.

Each submission should be prepared simply and economically, providing a straightforward, concise description of your firm’s ability to meet the requirements of this RFP. Emphasis should be on completeness, clarity of content, responsiveness to the requirements, and an understanding of the Owner’s needs.

Macon-Bibb County makes no guarantee that an award will be made as a result of this RFP and reserves the right to accept or reject any or all submittals, with or without cause, waive any formalities or minor technical inconsistencies, or delete any item/requirement from this RFP or contract when deemed to be in the Owner’s best interest.

Macon-Bibb County will consider only representations made within the submission in response to this RFP. Owner will not be bound to act by any previous knowledge, communication, or submission by the firms other than this RFP.

Failure to comply with the requirements contained herein may result in the submission being deemed “non-responsive” or “non-responsible”. Non-responsive submissions will not be reviewed for potential awards.

II. BACKGROUND

Macon Bibb County government has a legislative branch which composes of ten Commissioners and employs approximately 1,708 individuals. The County has a population of approximately 155,000. The County oversees a total of three (3) convenience centers giving the community an accessible place to dispose of waste properly.

III. SCOPE OF SERVICES.

Macon Bibb County is seeking sealed proposals from qualified vendors to provide on-site mobile waste compaction for roll-off containers at our solid waste convenience centers. The main goals are to reduce haul frequency, maximize container capacity, keep our sites cleaner, and cut down on hauling-related operating costs. The contract will be awarded to the vendor whose proposal delivers the best overall value, based on cost efficiency, operational benefits, equipment capability, experience, safety, and customer service.

Our convenience centers generate high volumes of waste and require frequent hauls, which leads to significant monthly expenses. We're aiming for mobile compaction services that can achieve a 60–70% reduction in haul frequency, following industry benchmarks, while maintaining sanitary and compliant facilities.

The scope of services will include on-site mechanical compaction for our roll-off containers at Fulton Mill Road and 11th Street (with the potential to expand to additional sites). Service options may vary depending on the need for services. Service visits may include once per week, twice per week, and on-demand compaction. Below are the location sites.

- Fulton Mill Road location is open from Thursdays to Sundays, from 8:30 AM to 4:00 PM. The address is 4217 Fulton Mill Road, Macon-Bibb County.
- 11th Street Center's location is open seven days a week, from 8:30 am to 4:00 PM. The address is 1010 11th Street, Macon-Bibb County.

Contractors responding to this solicitation are encouraged to drive by site locations to determine what type of compacting equipment will best serve the convenience center.

Contractors must provide real-time capacity assessments, software dashboards with activity logs, automatic notifications for recommended pickups, and photographic documentation before and after compaction. Compliance with all relevant regulations is essential, and the vendor must be able to support approximately 27 containers across the initial sites, with scalability for more locations.

Contractor to furnish all necessary management, supervision, labor, equipment, and material necessary to provide and deliver the services described herein. Compacting services may include but are not limited to cardboard/paper, plastics, household waste, non-hazardous waste, pallets, batteries, building material, household construction material etc.

Compacting equipment must be self-contained, mobile, and certified safe for operation in public settings. Vendors should maintain enough units to ensure uninterrupted service. Performance standards include volume reduction consistent with industry norms, timely completion of services, trained and insured personnel, and clean work sites after each visit.

The work described in this scope of work shall be performed in accordance with all applicable federal, state, and local laws. Also to include compliance with OSHA Standards and Regulations until the job is completed. Contractor is responsible for meeting all licensing requirements

The personnel performing the work will possess the skills and competence consistent with industry standards. Therefore, contractors are required to have the appropriate standard industry and/or state specific operator's certifications to oversee or perform the work of compacting waste materials. Work badges identifying personnel working onsite is required for all convenience centers.

For qualifications, vendors must have at least three years of experience in mobile compaction or related heavy equipment waste management, references from at least three government or commercial clients, proof of insurance, and the ability to scale operations if needed. Access to real-time reporting and digital notifications is also required.

User department may request summary of services provided on a monthly, quarterly, or annual basis.

The contract will have an initial one-year term with renewal options for up to four additional years, contingent on performance and available funding. Submission instructions should specify that proposals be sealed and clearly marked, with a deadline for submission. Please include provisions for electronic submissions if permitted.

All questions should be submitted in writing to the designated procurement contact, with a cut-off date for inquiries and an addendum to be issued with responses.

The County's reserves the rights to reject proposals, waive irregularities, request additional info, negotiate terms, and award the contract based on our best interests.

Attachments may include site maps, container counts, historical haul data, and compliance requirements.

Key Dates:

- RFP Release Date: 8/24/2026
- Questions Due: 9/12/2026
- Proposal Due Date: 9/24/2026

IV. SUBMITTAL FORMAT AND REQUIREMENTS

Submissions must be organized in a manner to display the required information in easily accessible labelled tabs and table of contents. Proposals should be organized with a company overview, technical approach, pricing proposal (flat-rate for weekly, bi-weekly, and on-demand services, plus any additional fees), implementation plan, and clear communication protocols.

Background

- Letter of Interest
- History of the Consultant (including years in business)
- Contact information (including address(es), telephone/Fax numbers, email, etc.
- Structure of the firm (include principal(s), project team, if applicable)

Experience/Qualifications

- Resume(s) of key personnel
- Reference list (minimum of 3) must be commercial or government accounts. Provide contact information such as phone, email address and a description of the type of facility that was serviced.
- Past Performance with List of projects with similar scope and size
- Detailed plan for accomplishing the work

Technical Approach

- Provide evidence that the vendor fully understands the goals and objectives for reducing waste.
- Provide quality assurance methods and steps to solve issues when they arise.

Price Proposal

- The cost proposal will be evaluated on the prices offered by the bidder and the supporting documentation provided.
- Cost proposal must be submitted in a **separate envelope** from the technical proposal.

V. SCORING (total possible number of points = 100)

Expérience/Qualifications – Maximum 30 points

Technical Approach – Maximum 40 Points

Implémentation Plan- Maximum 10

Price – Maximum 20 Points

Onsite Mobile Compaction
Waste Services
COST PROPOSAL

Note: Actual locations, size of containers, and frequencies may vary. Contractors responding to this solicitation are encouraged to drive by site locations to determine what type of equipment will best serve the convenience center.

A contract resulting from this solicitation shall be an estimated quantity. No specific quantities are guaranteed.

Location	Container Sizes	Number of Containers	Estimated Weekly Services	Total Price Per Month
Fulton Mill Road Center	20 Yards	13	1 to 2 times per week	
11 th Street Center	20 Yards	14	1 to 2 times per week	
TOTAL COST \$ _____				

Emergency Service				
			2 Hour Response Time	4 Hour Response Time
1	Emergency Service - Regular Time	Per Visit	\$	\$
2	Emergency Service - weekends or holidays	Per Visit	\$	\$

Note: Approved holidays include New Years, Memorial Day, July 4th, Labor Day, Thanksgiving, and Christmas.