



Macon-Bibb County Government
Procurement Department
City Hall
700 Poplar Street, Suite 308
Macon, Georgia 31201
(478) 803-0550

Laura Hardwick
Director of Procurement

January 28, 2026

ADDENDUM # 4

To: ALL PROSPECTIVE FIRMS

Re: INVITATION FOR BIDS: 26-027-LH, Automated Parking System and Installation

The Invitation for Bids, referenced above, is modified as follows:

1. Who is the current manufacturer of the SIP Phone system? What version are you running?

Answer: Mitel phone system, but we are unsure which version is running. If needed, we will upgrade to a newer version.

2. Can you please confirm if there is a Minority goal requirement and if so, provide additional details.

Answer: There is not a stipulated requirement for the Minority Goal within the solicitation.

3. Please confirm whether License Plate Recognition (LPR) cameras are to be included within the base scope of work or provided as an optional item.

Answer: LPR's are not included in the Scope of Work.

4. Please confirm whether the standalone exit located at the lower portion of the parking lot is intended to operate as a prepaid-only lane, or if a credit card payment terminal is required for this lane.

Answer: In addendum 3 we have removed the stand alone exit from the project. The scope of work was updated as well.

5. Please confirm whether the internet/fiber connection at the parking booth near the gated lanes homeruns back to the Airport's primary network communication room/switch, or if it is supported via a standalone circuit.

Answer: It does not homerun back to the airport. It is supported via a standalone circuit.

6. Please confirm that all power and data infrastructure is the responsibility of the Airport. The lower standalone exit did not appear to have existing power or data during the site review; please confirm whether a power source and hardwired network connection to existing parking network will be provided at this location.

Answer: Yes, all power and data infrastructure is the responsibility of the Airport. The standalone exit has been removed from the scope of work in addendum 3.

7. Will the airport provide electrical (Power) and (Fibert (Network) for the new Exit Lane and any other locations that may need it?

Answer: the "new" exit lane has been excluded from the project. Power and Fiber will be provided for the other 3 exits and entrance.

8. Will the airport be responsible for the Parking Network and its Maintenance?

Answer: The airport is responsible for basic maintenance, such as ticket loading and basic ticket jams. We will rely on tech support to walk us through or the company to provide us with more complex issues.

9. Will existing Magnetic Auto control gates are not very old and are serviceable with a new system. Will the airport consider proposals that re-use those gates, or is replacing the gates a requirement of the RFP?

Answer: We will consider proposals that reuse those gates.

10. Will the airport be installing protective ballads for new equipment, or will that be the responsibility of the awarded vendor?

Answer: If protection is needed for the equipment installed, we will provide that protection.

11. Does the airport require advertising displays (LED displays) on any of the new equipment?

Answer: We would like to have the screens on the equipment be LED displays.

12. Is there a requirement/need for online validation or pre-booking on the airport website?

Answer: We do not need online validation or pre-booking at this time.

13. Would the airport like to provide their customers with the ability scan and pay for their parking ticket via a mobile device?

Answer: Yes, a mobile device is included in the scope of work.

14. Does the airport require parking tickets to be ingested and stored in the exit terminals? This does not exist currently at the airport.

Answer: No.

15. Please confirm that all infrastructure will be provided by the Airport.

Answer: Confirmed.

16. Is the airport open to remove the 4th exit from the scope? It would add a large amount of additional civil work.

Answer: Yes. The 4th standalone exit has been removed from the scope in Addendum 3.

17. RFP Section: Scope of Work section 6 Integration requirements-VOIP intercom to connect with Airports SIP compatible system: What is the current Parcs/Airport SIP System?

Answer: Mitel phone system.

18. How do you handle any employee/monthly parking?

Answer: No.

19. The RFP Scope of Services references specific hardware, including ticket dispensers and pay-on-foot stations. However, the Project Overview also emphasizes "efficiency, user convenience, and no cash handling". Will the County accept proposals for "ticketless" or "gateless" solutions (utilizing LPR/ALPR and vehicle finger printing technology) that eliminate the need for physical tickets and pay-on-foot kiosks, provided they meet the County's goals for automation and revenue security?

Answer: at this time, we are not looking to do away with machines.

20. If a vendor proposes a solution that does not include ticket dispensers or pay-on-foot stations in favor of a fully digital, mobile-first ecosystem, will this be deemed "non-responsive" for failing to provide the specific hardware listed in the Scope of Services, or will it be evaluated as an alternative technical approach?

Answer: at this time, we are not looking for an alternative approach.

21. The RFP encourages MBE/WBE participation but lacks a specific percentage target. What is the County's minimum participation goal for Proposers to be considered "responsive" or receive maximum points?

Answer: There is no minimum participation requirement stipulated within the solicitation.

22. Will the County accept pricing proposals that include an ongoing passenger-paid service fee as opposed to a traditional upfront purchase model?

Answer: No.

23. Who is the Merchant of Record?

Answer: Flowbird (Arrive).

24. Are there current SLAs in place for service?

Answer: No.

25. Bidder Qualification Form (Attachment A): Regarding the question "Contracts now in hand?", could you please clarify the scope of information requested? Is the County looking for a list of all active national contracts, or specifically those projects currently in the installation phase that are similar in scope to the MCN project?

Answer: As stipulated "Contracts now in hand".

26. Flash Drive Requirement: The RFP requires the Technical and Cost proposals to be submitted in separate envelopes. Should the required Flash Drive contain both files, or should separate drives be provided within each respective envelope?

Answer: Flash drive should contain both files technical and cost proposals.

27. Local Preference: Does the 5% Local Preference credit apply to prime contractors who utilize local Macon-Bibb sub-consultants or vendors for a significant portion of the project?

Answer: Local preference is applicable to vendors whose businesses reside in Macon-Bibb County.

28. Credit Available (Attachment A): Regarding the request for "credit available for this contract", could the County clarify if it is looking for a specific dollar amount allocated to this project, or a general statement of the firm's total available line of credit?

Answer: We do not have a specific dollar amount for this project, to be determined.

29. Will the county release a draft agreement before the bid due date?

Answer: No.

30. Does the airport want new barrier gates in all four lanes, or can the existing gates be reused?

Answer: Existing gates may be used.

31. Please identify the airport's system for the VOIP intercom connection.

Answer: Mitel.

32. Is there a requirement for who owns the system data on the hosted software platform County vs PARCS vendor?

Answer: The county would prefer to own the data that is gathered on the software.

33. Is the airport open to a ticketless system utilizing a Free Flow entrance with License Plate Recognition cameras and a Pay-In-Lane with LPR cameras at the exits? Payment could also be made via Scan To Pay QR code signage or at a Pay-On-Foot station inside the airport.

Answer: Not at this time.

34. Existing equipment (ticket machine and CC machine), do you want to keep existing equipment or for awardee to remove and dispose of?

Answer: We will dispose of the equipment.

35. Would the Airport be open to an alternate ticketless/LPR gated solution?

Answer: Not currently.

36. May firms propose a QR code displayed in the lobby to expedite prepayment prior to existing in lieu of the Pay on foot?

Answer: No.

37. Does the Airport or any other entity provide validations for parking?

Answer: At this time, we do not validate parking, the option to validate parking is a necessary feature.

38. Are there any monthly or airport employees that park in the lot? If so, how are they currently entering/exiting the facility?

Answer: No.

39. Is a printer required for the Mobile Handheld unit?

Answer: A printer to provide a receipt would be required for part of the mobile handheld unit.

Please incorporate this change into the Invitation for Bid and acknowledge receipt of this addendum on your bid form.

Sincerely,

Laura Hardwick