



Macon-Bibb County Government

Procurement Department

Government Center

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October 21, 2020

ADDENDUM # 2

To: ALL PROSPECTIVE FIRMS

Re: INVITATION FOR BIDS: 21-008-LS Automobile Rental Services Concessions

Questions and Answers

1) Please provide passenger statistics for the first 9 months of 2020

Total Enplanements: 5839

Total Deplanements: 5789

Total Movements: 11601

2) Please provide the Contour airlines schedule for August, Sept and Oct. of 2020 along with their flight projection's for the rest of 2020 and 2021.

The schedule listed on page 4 of the Bid Solicitation is unchanged and is applicable through the end of the year.

3) Please verify that we are in good standing and eligible to bid.

The Airport is not able to predetermine the standing of individual bidders before the bid process is complete.

4) This is a 5 year term—beginning when??

The five-year term will begin when the Contract/Lease is entered into, or on a date set by the Contract/Lease.

5) Please provide a copy of the actual agreement/ lease we will need to sign.

The Contract/Lease will be drafted once the winning bidders are selected.

6) Please explain the method for choosing counters and parking blocks.(i.e.- who selects first, second and third).

The ranking system discussed on pages 9 and 10 of the Bid Solicitation will be used to place successful bidders in the three rental car counters.

- 7) Due to the Pandemic we have had to reduce our HQ and bid preparation staff greatly . . . that being said we would request that under the “ requirements” section on page 8—the following being waived: # 3, 4, 5, 6, 7, 8, 9, 10.

Each and every required document listed in the Bid Solicitation must be submitted in order for a bid to be considered valid and responsive.

- 8) 10 mile radius clause—please confirm that as long as we don’t pick up/ shuttle from the airport to one of our off airport locations- the revenue from location will NOT be subject to the 12% concession fee.

That is correct. The revenue from the offsite location will not be subject to the 12% concession fee.

- 9) Is a vehicle cleaning plan consisting of washing, cleaning, and vacuuming the cars permitted and acceptable under the new agreement?

The Airport will not predetermine the validity of any proposed cleaning plan before the conclusion of the bid process. However, all vehicle cleaning plans must comply with the requirements listed on page eleven (11) of the Bid Solicitation.

- 10) Please extend the bid due date to at least 3 weeks after the last addendum is issued- to allow us time to review and prepare the bid.

The Airport will not extend the due date of this Bid Solicitation.

- 11) Please notify via email when an addendum is issued.

The Airport will not notify potential bidders via email when an addendum is posted. All addenda will be available on Macon-Bibb County’s website at <https://www.maconbibb.us/21-008-ls-middle-georgia-regional-airport-non-exclusive-automobile-rental-services-concessions-11-5-2020/>.

- 12) Please remove the requirement that vendors must accept cash.

Successful bidders may, at their discretion, accept cash from customers.

- 13) Please provide specific details regarding renting trucks from your location—I.E- separate bid requirements.

A separate bid shall not be necessary, but each bidder is invited to propose a plan for incorporating box trucks into their provided services in compliance with the requirements listed on page 12 of the Bid Solicitation.

- 14) What will happen if no one submits a bid?

If no bids are received, the Airport reserves the right to resubmit its Bid Solicitation.

- 15) If I don’t submit a bid what happens?

If a potential bidder fails to submit a bid in compliance with the Bid Solicitation, then that potential bidder will be unable and ineligible to operate a Rental Car Concession on the Airport’s premises.

Please incorporate this change into the Invitation for Bid and acknowledge receipt of this addendum on your bid form.

Sincerely,

David Cromer

David Cromer

Procurement Officer

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